

News Release

For Immediate Release



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Renovo Solutions Signs Agreement to Provide RTLS Solution Powered by Proxense

Renovo Solutions and Proxense partner to include an advanced RTLS solution combined with Renovo's clinical equipment management services.

Bend, Ore. (PRWEB) June 27, 2011 - Renovo Solutions, the leading hospital clinical equipment management services company has announced it has signed an agreement to add an unmatched Real Time Location Solution to its portfolio powered by Proxense.

"The combined solutions along with Renovo's proven track record providing superior clinical equipment management services to hospitals will allow Renovo to capitalize on the growing RTLS market", says Sandy Morford, CEO of Renovo Solutions. "With Proxense, we have a significant technology advantage over other RTLS solutions that burden facility infrastructures and networks," adds Morford.

"We are extremely excited about working with such a prominent company as Renovo Solutions," explains Rob Pruter, vice president of sales and marketing at Proxense. "They are a world class organization, and we feel our proximity applications are a tremendous addition to Renovo's clinical equipment management services."

"Hospitals will realize an immediate ROI with a solution that can not only track assets for highest utilization but ensures proper service and maintenance as well," adds Pruter. Renovo will incorporate the asset tracking solution within its equipment management services, which will provide a comprehensive equipment management solution unparalleled in the industry.

Industry analysts predict significant growth in the untapped RTLS market estimated to have less than 15 percent penetration in hospitals in North America. Proxense will also make available its auto sign-on/sign-off product, ProxAccess, which achieves significant efficiency gains and security improvements for healthcare providers. It reduces or eliminates the time physicians and other users spend logging in and out of networks, EMR/EHR applications and workstations multiple times per day; and reduces IT password administration. The level of network, workstation and application security is greatly increased, which can reduce or eliminate the chance of a breach and the

associated fines, and substantially improve care, while providing fast access to patient records and data.

About Renovo Solutions

Renovo Solutions was formed in response to the growing need for improved capabilities in clinical equipment service management. Their healthcare technology management programs help reduce costs, increase quality and improve equipment performance in healthcare facilities nationwide. They offer unbiased technology assessment and capital planning programs developed from first-hand experience with emerging products and procedures. To learn more, visit www.renovo1.com.

About Proxense

Proxense provides proximity-based technology solutions that enable healthcare providers to achieve increased levels of efficiency and security. Real Time equipment or patient location tracking (RTLS) enables assets to be easily found or monitored. Proxense utilizes advanced, mobile radio frequency and biometrics to automatically trigger authentication, system sign-on, asset location, alerts, and more on a revolutionary, fully integrated, proximity-based applications platform. The staff is able to save significant time and speed EHR adoption with hands-free, automated sign-on/sign-off to multiple applications, while IT can reduce or eliminate password management. The healthcare facilities can improve its network security with workstation access customized at the user level, and a two-factor authentication process. Additionally, Proxense enables others to develop their own proximity-based applications via its API. For more information visit <http://www.proxense.com>.

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